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# BEHAVIORAL QUESTIONS

## RELATED TO MANAGEMENT 3.0 PRACTICES AND IDEAS

1. Tell me about a time you had to change your behavior to get things done in an organization or project.
2. Can you give me an example of a situation where you had to motivate your colleague(s) to get something done?
3. Tell me about a time you had to be creative to solve an issue.
4. Describe a situation where you preferred to delegate something back to your manager.
5. Give an example of a project where the goals were not clear and describe how you handled the situation.
6. Tell me what you did to become a better professional last year.
7. Tell me about a time when you had to rely on written communication to get your ideas across to your team.
8. Give an example of how you contributed to an improvement.
9. Tell me about a situation where you used visuals to explain something complex.
10. Share an example where you stole an idea and tweaked it to become useful for you.
11. Describe how you apply feedback cycles in your work, and how you shorten them.
12. Tell me a situation where you were not motivated and how you handled the situation.
13. Describe a situation in a team, where you as a team had to come to an agreement.
14. Can you give an example where you had to act not in line with the company/team values?
15. Describe a situation where you helped someone else to become a better professional.
16. Tell me about a situation where you helped someone in your team or organization not related to your profession.
17. Describe an experiment you did at work.
18. Tell me about a situation where the purpose of the organization was not in line with you as a person.
19. Give an example of how you made a difference in a meeting.
20. Describe a situation where you contributed to strengthening the relations within a team.
21. Describe a situation where you contributed to strengthening the relationships between teams.
22. Tell me about when you gave a compliment to a team member.
23. What have you done recently that helped someone be happier in his or her job?
24. Tell me about the last time you provided feedback to team members.
25. Give an example of a situation where you use metrics in your work, and why?